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Acknowledgements This Training Manual Has Been Developed By Larry A. Swatuk, Alemayehu Mengiste 2th, 2024Conflict Resolution And Negotiation Skills For Integrated ...Have Distilled Our Experiences Into This Training Manual That Will Act As A User-centered Resource In The Field Of Conflict Resolution And Negotiation For IWRM. It Is Our Hope That Those Trained In ADR Techniques, And Equipped With The Background Knowledge Provided In This Manual Will Be People Who, Ideally And Through Practice: 3th, 2024NEGOTIATION SKILLS COURSE OUTLINE AND SYLLABUS1 NEGOTIATION SKILLS COURSE OUTLINE AND SYLLABUS Instructor: Elena Gryzunova, PhD In Sociology E-mail: Egryzunova@hse.ru Course Hours: 114 1. Course Description A. Title Of A Course: Negotiation Skills B. Pre-requisites To Successfully Complete This Course Students Are Expected To Have Basic Communication 11th, 2024.

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